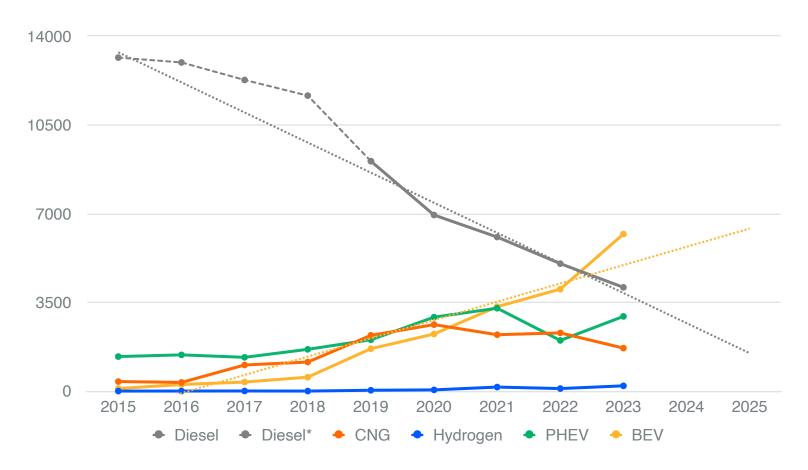


The electric city bus market outlook José Serrano - Energy Transition Analyst

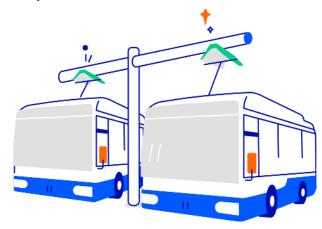


Electricity overtakes diesel

Beyond the alternative fuels fleet...

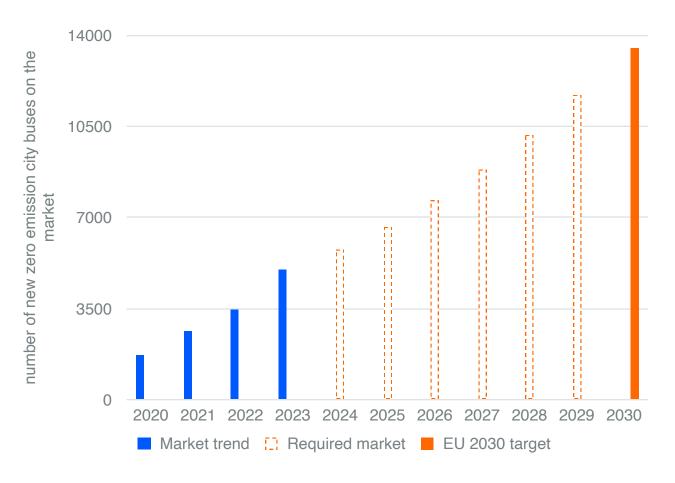


- 2023 marks the definite change in registrations as electricity overtakes diesel in new registrations.
- BEV is pushed by the commitments to reach net zero by 2030 in major European cities.



Source: ChatRou CME solutions, International Council on Clean Transportation, CityTransitData, ASSURED, Rabobank 2024

On schedule for 2030



The technology adoption has accelerated.

2022: 21% growth 2023: 44% growth

 2030 target of 90% zero emission sales is well under way.

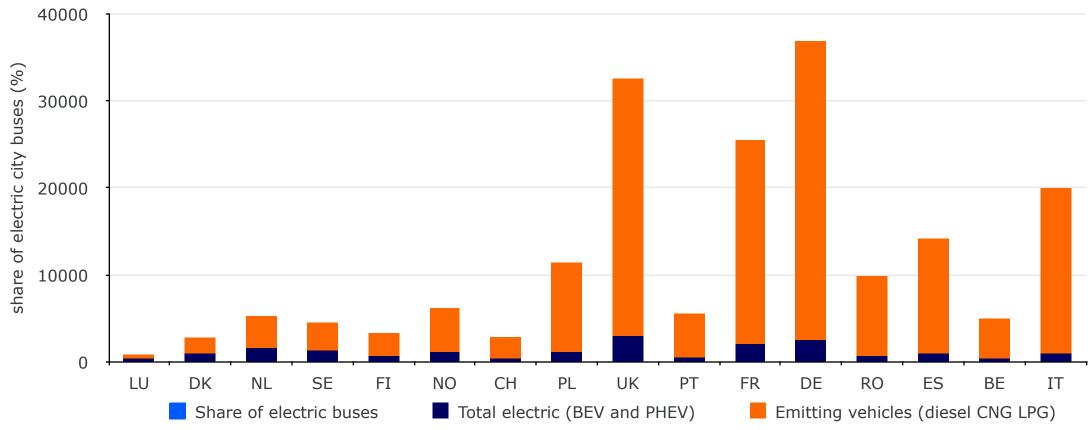


Source: ChatRou CME solutions, International Council on Clean Transportation, European Observatory of Alternative Fuels, Rabobank 2024

Country penetration rate

Disparity across the Union

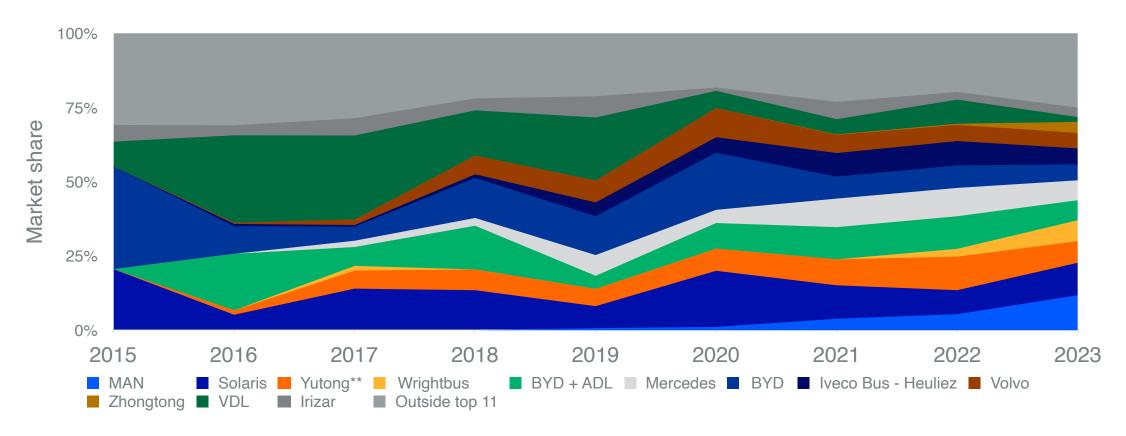
National penetration rates across the Europe



Source : ChatRou CME solutions, International Council on Clean Transportation, CityTransitData, ASSURED, Rabobank 2024

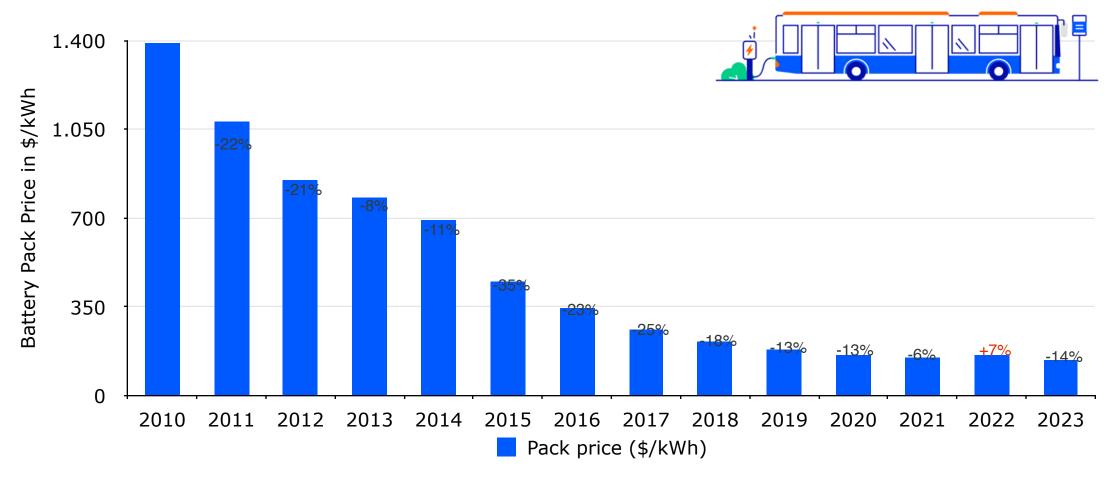
The market matures

From a start-up environment to stablished players



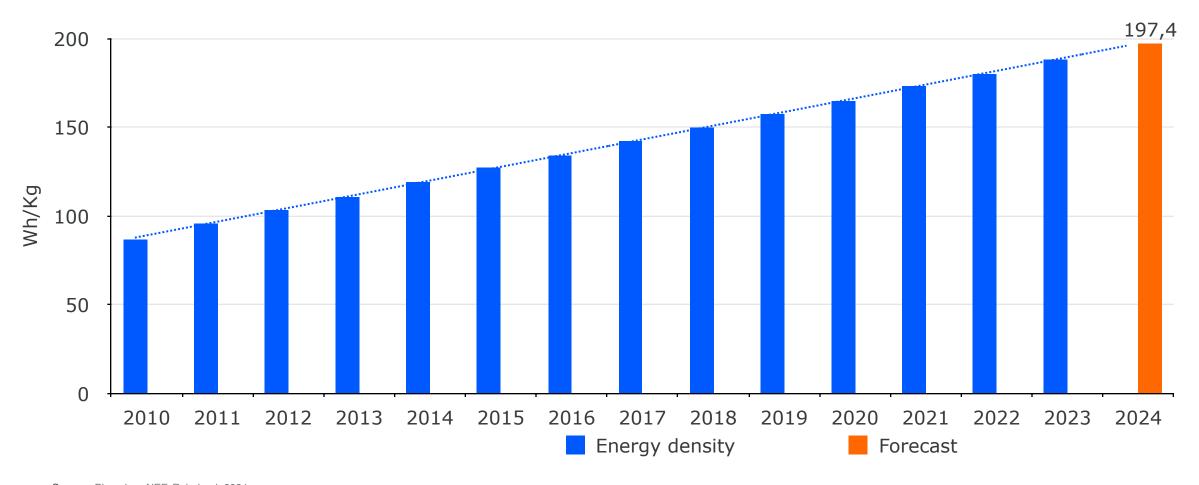
Source: ChatRou CME solutions, International Council on Clean Transportation, CityTransitData, ASSURED, Rabobank 2024

Keystone technology becomes cheaper...



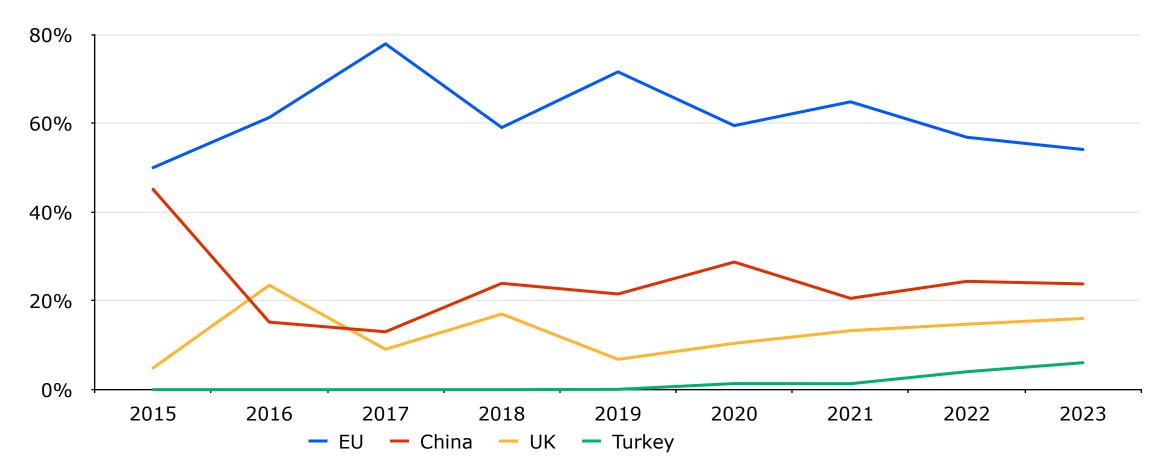
Source: BloombergNEF, Rabobank 2024

...And better



Source: BloombergNEF, Rabobank 2024

European manufacturers are declining



Source: ChatRou CME solutions, International Council on Clean Transportation, CityTransitData, ASSURED, Rabobank 2024

The future ahead: 2030 vision

•13,500 battery electric city buses will be added each year to the fleet



